

Getting Started in the Superyacht Industry

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Founder & Managing Director of International Yacht Training



“International Yacht Training operates more boating courses with more Government approvals through more schools, in more countries and in more languages than any other boating organization in the world”.

What is a Superyacht?

- A Superyacht is defined as a pleasure vessel, (power or sail) over 24m that requires full time crew and does not carry cargo.
- There are over 5,000 “Superyachts” in the world ranging from 24m to 180m.
- Yachts can start for as little as \$1m, Jeff Bezos (Amazon) new yacht cost \$500m to build.
- The global Superyachts are owned by the richest 1% of people in the world.
- There are two classifications of yachts, charter and private.
- Private yachts are for the sole use of owners and their friends.
- Charter yachts are “rented” out to guests on a regular basis helping to offset costs for the owner.



Positions on board Superyachts

Deck Crew

- Captain
- Chief Mate / First Mate
- Second Mate
- Bosun / Lead Deckhand
- Deckhand

Interior Crew

- Purser
- Chief Steward(ess)
- Second/Third Steward(ess)
- Service Steward(ess)
- Chef
- Sous Chef
- Crew Chef

Engineering

- Chief Engineer
- Second/Third Engineer



What type of people typically work on Superyachts?

- Fun, adventure loving, happy, confident, high energy, outgoing people.
- Those who want to see the world & have no desire for post-secondary education or a “normal” 9-5 lifestyle.
- Fit, healthy, energetic.





Advantages of working on a Superyacht

- **Travel the world in absolute luxury** at someone else's expense and meet incredibly interesting people.
- Visit countries and places that you might otherwise never get to see.
- Scuba dive, sail, golf, wine and dine in exotic locations around the globe.
- **You get paid well** (usually tax free), and all food, expenses and uniforms are provided.
- **You get substantial tips** from charter guests.
- You are creating lasting memories for yourself and your guests.

Disadvantages of working on a Superyacht

- You spend a **long time away from home** with little time off.
- Very **hard and very long hours** when on charter.
- You often work Christmas, Easter, Thanksgiving and every other holiday.
- You live in **very confined spaces** (crew quarters) with very little privacy.
- It is difficult to be in a relationship or be married with so little time off.
- You are constantly moving from one port to the next.
- There can be personality clashes with other crew members due to living with them 24/7.
- You **need a strong work ethic** to excel.
- You **need to be comfortable taking orders** from senior crew members.



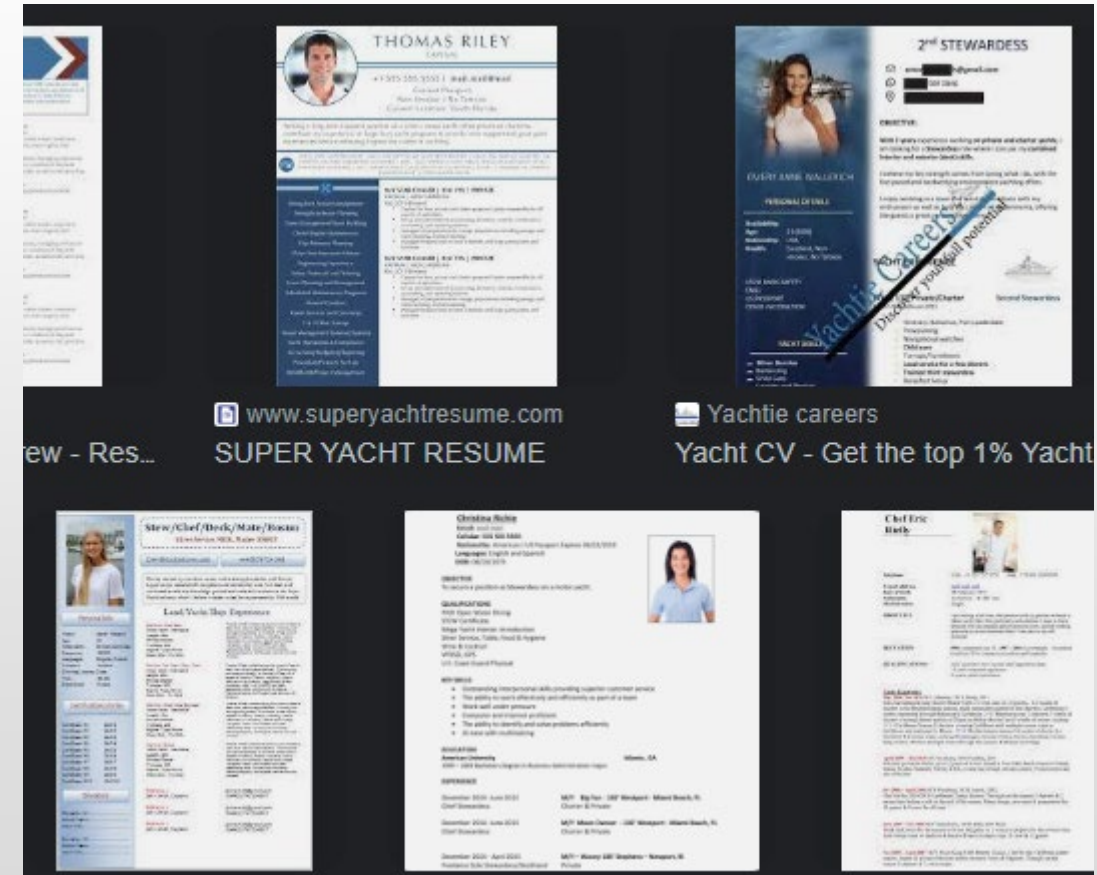
Where to get a job?

- Fort Lauderdale, Florida, is the Superyacht capital of the world (Oct to Dec)
- Antibes, France (April to Sept)
- Finding 'daywork' is the best way to start
- Global Superyacht crew agencies



What your resume should look like

- Head and shoulders photograph
- Smartly dressed, no facial jewelry.
- DOB, hobbies, nationality, passports held, driver license status.
- Outstanding features such as: ability to play guitar, golf, scuba dive / instructor, childcare, massage therapist, hair dressing, nurse, helicopter pilot, etc.
- Preferably no large visible tattoos, facial tattoos, or body jewelry.



Notice how they all have photos!
Courtesy of Google

Professional IYT Yachting Courses

Masters and Deck Officers (13)

- *STCW 95 Personal Survival Techniques
- *STCW 95 Basic First Aid
- *STCW 95 Basic Fire Fighting
- *STCW 95 Personal Safety & Social Responsibilities
- International Certificate of Competency (ICC)
- Master of Yachts Coastal
- Master of Yachts 200 Tons Limited
- Master of Yachts 200 Tons Unlimited
- Superyacht Deck Crew
- VHF Radio Communications
- Small Powerboat & RIB Master
- Personal Watercraft (PWC)
- BoatMaster (IYT-MSWI Caribbean)

** Available through maritime schools globally*

Engineering & Hospitality (3)

- Professional Superyacht Hospitality
- Superyacht Chef
- Boat Engineer (Caribbean)



International Course Approvals

- Transport Canada
- U.K. Maritime & Coastguard Agency (MCA)
- *United States Coastguard
- Cayman Island Shipping Registry
- British Virgin Islands Shipping Registry
- Govt. of Bermuda- Ministry of Transport
- Isle of Man Shipping Registry
- Gibraltar Ship Registry
- Jersey Ship Registry
- Registry of British Ships Guernsey
- Ministry of The Sea – Croatia
- Transport Malta
- United Arab Emirates , National Transport Authority
- Latvia Minister of Transport & Communications



W O R L D W I D E

Cert#: MU-A174866
Issued: 01-Mar-2017
Expires: 28-Feb-2022
DOB: 18-Jan-1960



Surname
CANDIDATE
Given Names
Sample

Has been approved by IYT Worldwide to hold this certificate of competency

MASTER OF YACHTS UNLIMITED 200 TONS



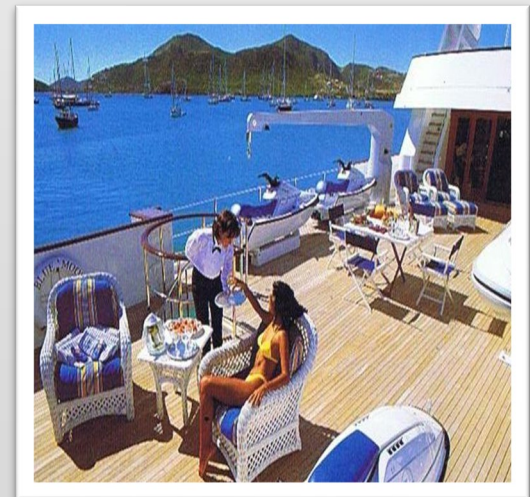
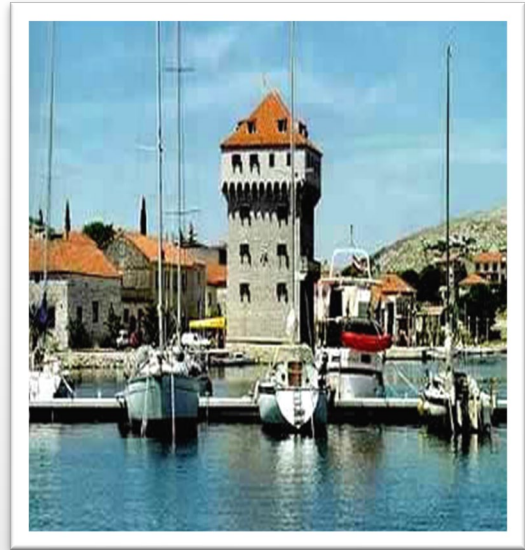
Maritime &
Coastguard
Agency

This certificate is valid for Master of Yachts up to 200 GT on commercially and privately registered vessels all oceans. The holder of this certificate complies with STCW'95 Regulations VI/1 Sections VI/1-4

Training course recognised by the MCA

Over 200 licensed schools in 62 countries

- Australia
- Austria
- Bahamas
- Bahrain
- Barbados
- Belarus
- Brunei
- BVI
- Brazil
- Canada
- Cayman Islands
- China
- Croatia
- Cyprus
- Egypt
- Estonia
- Finland
- French West Indies
- France
- Greece
- Germany
- Honduras
- Hungary
- Indonesia
- Israel
- Italy
- Kuwait
- Latvia
- Lebanon
- Lithuania
- Madagascar
- Malaysia
- Maldives
- Malta
- Moldova
- Montenegro
- New Zealand
- Oman
- Poland
- Philippines
- Portugal
- Qatar
- Romania
- Russia
- Singapore
- Serbia
- S. Africa
- Spain
- St. Lucia
- St Maarten
- Slovakia
- Slovenia
- Sweden
- Switzerland
- Taiwan
- Thailand
- Turkey
- Turks & Caicos Islands
- United Kingdom
- Ukraine
- U.S.A.
- UAE





Free IYT E-Learning Courses

- Marine Communications Master – VHF Short Range
- Small Powerboat & RIB Master – MCA Recognized
- Maritime Business & Law
- International Crew
- International Flotilla Skipper
- International Bareboat Skipper
- International Certificate of Competency <24m & <10m

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